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|  Office of  Chief General Manager(Telecom) Marketing Cell,  Tamilnadu Telecom Circle CTS Building 16,Greams road Chennai-600 006  |  | **BHARAT SANCHAR NIGAM LIMITED**(A Government of India Enterprise) |

To

All Heads of SSA,

BSNL,

TN Circle

**Mktg / CS-CFA/ TARIFF/11-12/ dated at Ch 6 15/3/2012**

Sub: Withdrawal of Annual Plans 600, Plan 1200 and Bienieal Plan 2160 –reg:

Ref: This office even no letter dated 6/3/2012

**Kindly refer to the above cited letter wherein instructions have been issued for withdrawal of the above mentioned plans.**

**There are 3937 customers in these plans for the period ending 31/3/2012.SSA wise plan wise breakup is given in Annexure I. The details of the customer such as customer name, telephone number ,plan name etc., are given in Annexure II.**

**In this connection SSAs are requested to nominate sufficient staff to contact the customers individually and get the best suited plans for them as per their willingness.**

**It may also be ensured that no customer is left in these process.**

**This exercise may be completed on or before 26/3/2012 and daily report of receipt of willingness in the following proforma may be intimated to this office by e-mail** cscfatncircle@gmail.com

Name of the SSA:

|  |  |  |  |
| --- | --- | --- | --- |
| Date | No of customer  | No of customer | No of customer |
| Existing in Plan 600 (R) | Opted for best suited plan  | Existing in Plan 1200 (U) | Opted for best suited plan  | Existing in Plan 2160 (U) Biennial | Opted for best suited plan  |
| 17.3.2012 |  |  |  |  |  |  |
| 18.3.2012 |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
| 26.3.2012  |  |  |  |  |  |  |

/sd/

(C. Selvaraj )

Deputy General Manager (S&M) CFA

O/O CGM TN Circle

Chenni 600 006

Ph 044 2829 7460 Fax 044 2829 0888



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